

**MSN Communications Inc. Product Discount
AR 1475**

Cisco Hardware: 38.2% Off List
Cisco Maintenance: 20.0% Off List
Installation: List Pricing

Nortel Hardware: A = 41.2% Off List
B = 36.2% Off List
C = 36.2% Off List
GE (JMUX) = 30.2% Off List
Unrestricted = 36.2% Off List

Nortel Maintenance: List Pricing
Installation: List Pricing