



State of Utah
Division of
Purchasing &
General Services
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PURCHASING NEWSLETTER



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STATEWIDE CONTRACTS

The Purchasing Newsletter will now contain a section where you can place your ideas for state contracts.

Procurement units will be able to recommend new cooperative contracts based upon spend analysis on items they are currently buying.

If you, or anyone you know, has an idea for a new state cooperative contract that you would like placed in the Purchasing Newsletter, please contact Krista Park at kristapark@utah.gov or call her at 538-9633. She will then forward your request to the appropriate purchasing agent.

Thank you for your time.

■ -Krista Park

NEW CONTRACTS FOR WIRELESS PRODUCTS

The State of Utah recently awarded new State Cooperative Contracts for Wireless Products and Services (cellular phones). Contracts are:

[MA-194](#)–AT&T Systems Inc.
[MA-262](#)–Sprint
[MA-176](#)–T-Mobile
[MA-152](#)–Verizon

These contracts offer deeper discounts than the previous contracts and I would suggest you review your current provider and see if you can improve the program you are currently using.

We also have two new contracts for wireless accessories. These are the first contracts the State has offered an accessories only contract for wireless products. They have great websites allowing you to browse their wide variety of products and order directly online using your P-card. The contracts are as follows:

[PD-180](#)–DiscountCell Inc.
[MA-189](#)–TESSCO

Although State Purchasing does not ask for

employee discounts, these suppliers extend offer to employees. You must contact the suppliers directly to get additional information on this program.

Contract information sheets are posted on our State Purchasing webpage at: www.purchasing.utah.gov

Then click on State Contracts and follow directions on the page.

As an additional note, for all those currently using the Sprint Contract MA-262, I received a letter from Sprint regarding the shutdown of the Nextel national network (IDEN) on or about June 30, 2013, and transition to the nationwide Sprint network (CDMA).

What does this mean to you?

Read the Sprint letter on page 3 and if you have any additional questions feel free to contact Sprint at the number listed on the letter.

■ -Debbie Gundersen





DID YOU KNOW...

You can now get cases of bottled water on contract. [PD580](#) has cases of 30 pack Nestle Pure Life bottled water for \$4.54/case (Item #:00357976). These can be added to any of your regular orders from Nicholas and Company.

■ -Tyler Barnes

DID YOU KNOW...

State Purchasing has added MSC Industrial Supply Co., Inc. as one of our multiple award Facilities/MRO Industrial Supply Vendors. The contract number is [MA323](#). Please see the purchasing web site for details. They are another great vendor that will be willing to service your industrial supply needs. State Purchasing is also pleased to announce that the Janitorial/Cleaning Supply bid has been completed.

Beginning January 1, 2013 you will have five vendors to choose from. The Janitorial/Cleaning Supplies have been broken into four categories:

- Chemicals
- Hard Goods
- Industrial Paper
- Bags & Can Liners.

The pricing will be a percentage off manufacture list price. The vendors are:

- [MA336](#) Bell Janitorial Supply
- [MA338](#) Brady Industries
- [MA339](#) Hylon Koburn Chemicals
- [MA343](#) Janisan, Inc.
- [MA354](#) Waxie Sanitary Supply

Over the next few months any existing contracts with these vendors will be migrated into these new contracts for easy reference and use. Please refer to the purchasing web site for more information on pricing and usage information. Please contact Larry Thacker with State Purchasing with questions or comments.

801-537-9242

lthacker@utah.gov

■ -Larry Thacker

MONTHLY TRAINING

State Purchasing is pleased to announce the training for February 2013 will be taught by Shirley Williams, a contract analyst with the Division of Purchasing.

The training is titled "**Contract Basics**" and "**Negotiations of Terms and Conditions in Contracts.**" This training will be held at:

**The State Archives Building
346 South Rio Grande
Salt Lake City, Utah**

**Thursday, February 28, 2012
10:00 am – 12:00 pm**

This training is for anyone who has contact or input on the agency contract process even on an occasional basis.

If you are interested in attending the training session you must **reserve your spot** by contacting Krista Park at kristapark@utah.gov.

Please include your name, e-mail address and phone number. **We are limited to 45 people so get registered early.**

We look forward to your attendance at these training sessions. If you have any suggestions for future training sessions send your ideas to dgundersen@utah.gov.

■ -Debbie Gundersen

REVISION OF PREVIOUS ARTICLE

It was brought to our attention that the article entitled "*Updated Sole Source Forms*" in the November Purchasing Newsletter was misleading.

The first sentence in the third paragraph should read, "All sole source requests require a quote from the supplier unless the supplier is the Federal Government or Utah Correctional Industries."

Thank you for your time.

■ -Tara Eutsler

SPRINT LETTER

As a Sprint customer with Nextel devices on your account, we are providing you formal notice that Sprint will **cease operating the Nextel/iDEN network on or about June 30, 2013**. If you have already transitioned your Nextel/iDEN devices to the Nationwide Sprint Network ("Sprint/CDMA") network, please disregard this notification.

After June 30, 2013, Nextel/iDEN products and services — including NextelliDEN custom network solution ("CNS") — will no longer function and the terms and provisions of your contract related solely to Nextel/iDEN products and services will no longer apply. For contracts with or other renewal options for Nextel/iDEN services, **this letter constitutes formal notice that Sprint does not consent to any renewals or extensions for Nextel/iDEN services that go beyond June 30, 2013**.

Please contact your Sprint Representative or Dedicated Care Representative, or call 800-927-2199 as soon as possible to discuss your options to move over to our Nation-wide Sprint Network including Sprint® Direct

Connect®. It's an exciting time of change and building at Sprint. We are also in the process of implementing major technical enhancements to the Nationwide Sprint Network, designed to provide our customers a best-in-class wireless network with superior voice, data and video services. The Sprint/CDMA network also supports our feature-rich Sprint Direct Connect push-to-talk Product, now with 3G broadband data speed capabilities.

The Nextel/iDEN network sunset will impact any device or solution that runs on the Nextel/iDEN network. Nextel-branded and non-Nextel branded devices, machine-to-machine equipment, and third-party solutions using iDEN will no longer work. The dual technology Sprint-branded PowerSource devices will also lose push-to-talk functionality, but voice, text and data over Sprint/CDMA will still work.

For customers who have Total Equipment Protection (TEP) on their Nextel-iDEN devices, warranty exchanges will be made with a comparable CDMA device operating on the Nationwide Sprint Network starting January 11,

2013.

As of July 1, 2012, Sprint ceased adding new Nextel/iDEN accounts. Sprint is currently working to transition Nextel-iDEN customers to the Sprint/CDMA network. For a select number of business customers, Sprint will continue to support accounts in 2013 with Nextel-iDEN device replacements, as needed, while we complete their migrations to Sprint/CDMA.

Sprint is ready to help with your migration planning now to ensure a smooth transition to our Sprint/CDMA network. We have device migration assistance, attractive pricing on new CDMA devices and other incentives for eligible customers. We value your business and look forward to continuing to deliver your wireless services on our Nationwide Sprint Network. To learn more about Sprint Direct Connect, visit:

www.sprint.com/sprintdirectconnect

or call us today. Thank you for the opportunity to be your wireless provider.

Sincerely,
Sprint

NEWSLETTER INFO

The brief information in this newsletter is intended to highlight new contracts and contract changes. Always read the entire contract information sheet prior to making a purchasing decision.

If there is anyone else in your office that would like to receive this mailing or be taken off the mailing list, have him or her send an email to kristapark@utah.gov.

If you have Purchasing Update questions, suggestions, or comments, please call Krista Park at 801-538-9633 or send an e-mail to kristapark@utah.gov.

Please also visit the Division of Purchasing on the Internet at <http://www.purchasing.utah.gov> for additional information and past issues.

New Contracts

Title	Contract	Vendor	Dates	Additional Information
On-line Computer Application Training	MA-358	Plural Sight	12/10/2012 – 12/09/2017	
Training Services	MA-1453	Computer Learning Centers of Utah	12/10/2012 – 12/09/2017	

Extended Contracts

Title	Contract	Vendor	Extended Until	Additional Information
Non-cash award items for the State of Utah Employee	PD-999	O.C. Tanner Recognition Company	11/30/14	
Industrial Supplies	PD-2048	WESCO Distribution	12/10/14	
Second Market Food Items	MA-184	Good Source	01/02/17	
Pagers and Paging Services	MA-624	USA Mobility Wireless Inc.	03/18/13	New agent
Auto Parts	MA-2117	O'Reilly Auto Parts	12/12/13	
Telecommunications Cable Installation Materials/Products	AR-364	Anixter Inc.	12/19/14	

Other Contracts

Title	Contract	Vendor	Dates	Additional Information
Software Oracle	AR-1602	SEK Solutions	12/01/2007 – 11/30/2012	Expired 11/30/12
Auto Parts	MA-2116	Buck's Off-Road & Automotive Supply	06/24/2010 – 12/12/2012	Cancelled with no renewal
Household Hazardous Waste Removal & Disposal	PD-278	Veolia ES Technical Solutions LLC	09/07/2007 – 10/31/2012	No replacement or extension
Systems Furniture Installation	PD-1888	CCG/Howells	05/22/05 – 01/31/12	Cancelled

